



Canada Minimum Advertised Price Policy

As the leading innovator and manufacturer of performance pet doors, performance cat doors, and performance dog doors, PDUSA, Inc. (PDUSA) the manufacturer of PlexiDor pet doors is proud of its role in developing the best pet doors. We recognize that our high-quality dealers invest time and resources to deliver an extraordinary customer experience through knowledgeable staff, installation services and compelling vendor presentation. To support our resellers' efforts, PDUSA wishes to establish policies that allow resellers to earn the profits necessary to maintain this high level of customer service excellence people expect from Plexidor dealers.

To protect the investment of our high-quality dealers and PlexiDor's brand reputation, we have unilaterally adopted a MINIMUM ADVERTISED PRICE POLICY ("MAP Policy"). PlexiDor established this MAP Policy due to the fact that reseller advertising and sales practices that promote PlexiDor products primarily on the basis of price could be detrimental to resellers' service, installation services, and support efforts and PlexiDor's competitive position. Such activities can be harmful to PlexiDor's brand, reputation and competitiveness, and allow some resellers to take advantage of the service and support efforts of others. PDUSA believes that these practices are unfair and thus discourages such efforts.

PDUSA, in its unilateral discretion, will not do business with any reseller, as to the products covered by this MAP Policy, if that reseller intentionally advertises any MAP Product below its MAP price. PDUSA is confident that this program will strengthen its competitiveness and benefit all of its resellers and customers.

Official Policy and Guidelines

1. PDUSA reserves the right, in its unilateral discretion, to take other action with respect to any reseller that violates this MAP Policy.
2. The MAP Policy will be enforced by PDUSA at its sole discretion.
3. PDUSA recognizes that any authorized PlexiDor account can make its own decisions to advertise and sell any PlexiDor product at any price it chooses without consulting or advising PDUSA. PDUSA similarly has the right to make its own independent decision regarding product allocations and reseller participation as a member of the PlexiDor Authorized Reseller Program – at any time.
4. PDUSA will maintain an updated "MAP Products" list of those products that will fall under this MAP Policy. PDUSA reserves the right to update or modify this list at any time.

... Continued

5. All Products listed will have a MAP retail price. Listing a price other than the MAP retail price next to the featured MAP Product in any advertising will be viewed as a violation of this MAP Policy. This MAP Policy applies to all advertisement of MAP Products in any and all media, including, without limitation, flyers, posters, coupons, mailers, inserts, newspapers, magazines catalogs, mail order catalogs, internet or similar electronic media including websites, forums, email newsletters, email solicitations, television, radio, and public signage.

Such website features as “Click for price”, automated “bounce – back” pricing e-mails, pre-formatted e-mail responses, forms, automatic price display for any items prior to being placed in a customer’s shopping cart, and other similar features are considered to be communications initiated by the reseller (rather than by the customer) and this constitutes “advertising” under this MAP Policy. This MAP Policy also applies to any activity which PDUSA determines, in its sole discretion, is designed or intended to circumvent the intent of this MAP Policy, such as solicitations for ‘group purchases’ and the like.

6. It shall not be a violation of this MAP Policy to advertise in general that the reseller has “the lowest prices” or will match or beat its competitors’ prices, or to use similar phrases; so long as the reseller does not include any advertised price below MAP and otherwise complies with this MAP Policy.
7. From time to time, PDUSA may permit resellers to advertise PlexiDor MAP Products at prices lower than the MAP retail price. In such events, PDUSA reserves the right to modify or suspend the MAP retail price with respect to the affected products for a specified period of time by providing advance notice to all resellers of such changes.
8. From time to time PDUSA may offer a direct manufacturer’s rebate to customers. In such events, it shall not be a violation of this MAP Policy to advertise the availability of the manufacturer’s rebate, provided that (a) the advertisement include a MAP-compliant price, the rebate amount, and the net price after manufacturer’s rebate in the same type size and style; (b) an asterisk is placed next to the net price after manufacturer’s rebate; and (c) the “*After manufacturer’s rebate” appears in the same area of the advertisement as the advertised product.
9. Where PlexiDor products are bundled with or sold as part of a package that includes other products, it shall be a violation of this MAP Policy to sell or advertise the bundle (or package) at a price that: (a) has the effect of valuing a bundled (or packaged) PlexiDor accessory covered by the MAP policy at more than 20% the value of the bundled (or packaged) PlexiDor covered by the MAP policy or (b) violates the letter or spirit of the MAP Policy. It shall be a violation of this MAP Policy if products are bundled with or sold as part of a package that includes products not pre-approved by PlexiDor.
10. It shall be a violation of this MAP Policy to include in any advertising for PlexiDor Products any additional discount, coupon, gift card, or incentive (whether in the form of a special event, promotion, term of doing business or otherwise) that translates into an immediate price reduction, where the cumulative effect would be to reduce the advertised price of any MAP Product below MAP. Advertising that includes an additional discount, coupon, gift card, points, or any other incentive for future purchases (regardless of whether the future purchases is of a PlexiDor product) shall be evaluated under the same guidelines as described in Section 9 regarding product bundling. For example, a gift card redeemable on a future purchase would be considered an “other product” under Section 9. This Section 10 shall not apply to any manufacturer’s rebate from PDUSA on PlexiDor Products or its partners’ products.

... Continued

11. It shall not be a violation of this MAP Policy to advertise that a customer may "call for price" or "email for price", or to use similar language, specifically with respect to PlexiDor Products, so long as no price is listed.
12. If a reseller with multiple store locations violates this MAP Policy at any particular store location, then PDUSA will consider this to be a violation by all of the reseller's locations.
13. Although resellers remain free to establish their own resale prices, PlexiDor reserves the right to cancel all orders and indefinitely refuse to accept any new orders from any resellers following PDUSA's verification that such reseller has advertised any MAP Products at a net retail sales price less than the then-current MAP retail price established by PDUSA, or if reseller has violated this policy in any other way.
14. PDUSA's sales representatives are NOT permitted to discuss this Policy or make any agreements or assurances with respect to PlexiDor's Policy regarding reseller advertising or pricing. This also includes any consumer program or promotion that affects the below-listed MAP Products.

PlexiDor DOOR Series

Item #	Description	* CAN MAP Price
PD DOOR SM	Small Door Unit	\$ 239.77
PD DOOR MD	Medium Door Unit	\$ 469.97
PD DOOR LG	Large Door Unit	\$ 579.97
PD DOOR XL	XLarge Door Unit	\$ 899.97
PDE DOOR	Electronic Door Unit	\$ 1,716.21

PlexiDor WALL Series

Item #	Description	MAP Price
PD WALL SM	Small Wall Unit	\$ 436.99
PD WALL MD	Medium Wall Unit	\$ 699.97
PD WALL LG	Large Wall Unit	\$ 769.97
PD WALL XL	XLarge Wall Unit	\$ 1,049.97
PDE WALL	Electronic Wall Unit	\$ 1,865.58

PlexiDor Accessories

Item #	Description	MAP Price
PD SLD TRK MD	Sliding Track w/ Flip Lock MD	\$ 117.99
PD SLD TRK LG	Sliding Track w/ Flip Lock LG	\$ 132.99
PD SLD TRK XL	Sliding Track w/ Flip Lock XL	\$ 147.99
AWNING SM	Awning Small	\$ 117.99
AWNING MD	Awning Medium	\$ 132.99
AWNING LG/XL	Awning Large/ XLarge	\$ 147.99

PlexiDor's Canada Minimum Advertised Price Policy goes into effect February 15, 2015

*** CAN MAP Pricing has been revised as of June 15, 2015**